

## Iain Cameron Potter

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### Professional

Iain Potter is a Chartered Accountant, qualified in both the UK (ICAEW) and Singapore (ISCA), specializing in complex loss of profit and valuation engagements. Starting his career in London before relocating to Singapore in 2014, he has worked on projects across Europe, Asia, the Americas and the Middle East.

Iain is recognized as a leading expert by Who's Who Legal for both international arbitration and commercial litigation:

- *"a brilliant quantum expert"* with vast experience providing damages analysis in complex arbitration proceedings.
- *"simply a top-drawer quantum expert witness"* whom interviewees admire for his *"total dedication to his work and impressive performance under cross-examinations"*
- *"One of the best experts in the region without question"*

Iain has been appointed as an expert in over 100 cases and has testified before courts and arbitral tribunals on dozens of occasions. He has been engaged in both common law and civil law proceedings and has been retained as a party-appointed expert, single joint expert, court-appointed expert and tribunal-appointed expert.

He is a Fellow of both the Chartered Institute of Arbitrators and the Singapore Institute of Arbitrators, has been appointed as a sole arbitrator and is admitted to a number of panels of arbitrators, including the SIAC Reserve Panel and panels operated by THAC and the Singapore Institute of Arbitrators.

In addition to expert witness and tribunal appointments, Iain has issued binding expert determinations in share valuation and completion account disputes and he has been appointed as a mediator for financial disputes.

### Teaching

Outside of his professional engagements, Iain is a member of the adjunct faculty at the National University of Singapore's Business School, where he lectures on damages quantum and business valuation disputes and co-convened ACC4712 *'Forensic Accounting'*. He developed and delivered the 8-week course *'Assessment of Damages in International Disputes'* for the State University of Trade and Economics, Kyiv and has given lectures on business valuation and damages quantification for the Singapore Management University's Law Academy.

Iain has delivered hundreds of hours of CPD-accredited training to Singapore lawyers on topics including business valuation, interpretation of financial statements, damages quantification and fraud investigation.

As a founding committee member of the Asia Pacific Institute of Experts (APIEx), Iain also provides training to practicing experts and chairs APIEx's Accreditation and Membership committee.

### Research

Iain is currently pursuing a number of lines of research, including:

- a PhD focusing on the extent to which awards of damages reflect risk and uncertainty; and
- a study of the intangible assets recognised in the financial statements of ASEAN-listed public companies, in collaboration with the Intellectual Property Office of Singapore and the International Valuation Standards Council.

**Education** 2003 University of Warwick (BSc Mathematics)  
2015 Open University (LL.B.)  
2016 University of London (LL.M.)  
*Current - PhD Candidate at University of Leicester School of Law*

**Qualifications** Fellow, Institute of Chartered Accountants in England and Wales  
CA, Institute of Singapore Chartered Accountants  
Fellow, Chartered Institute of Arbitrators  
Fellow, Singapore Institute of Arbitrators  
Fellow, Expert Witness Institute  
Fellow, Asia Pacific Institute of Experts  
Fellow, Chartered Institute of Securities and Investments

**Employment** 2003-2006 Shelley Stock Hutter, London  
2007-2011 Moore Stephens, London  
2011-2014 MDD Forensic Accountants, London  
2014-2021 MDD Forensic Accountants, Singapore  
2021 to date J.S. Held, Singapore

**Teaching** 2021 to date Adjunct Associate Professor, NUS Business School, Singapore  
2023 Guest Lecturer, State University of Trade and Economics, Kyiv